Vermont Adaptive Ski and Sports is the largest year-round disabled sports non-profit organization in Vermont to offer daily, diverse program opportunities and unique, specialized equipment. Vermont Adaptive promotes independence and furthers equality through access and instruction to sports and recreational opportunities including alpine skiing, snowboarding, and other winter sports; kayaking, canoeing, sailing, cycling, hiking, rock climbing, tennis, horseback riding, and more. We serve clients of all abilities with physical, cognitive and emotional disabilities from all over the world in three locations in the winter in Vermont – Killington Resort and Pico Mountain in Killington; Sugarbush Resort in Warren; and Bolton Valley in Bolton. Summer programs are provided in various locations statewide.

STAFF – FY13

Erin Fernandez, Executive Director
Dave D’Angelo, Senior Program Coordinator
Julie Smith, Program Coordinator
Tom Alcorn, Program Coordinator
Kip Dalury, Office Manager
Mac Janney, Development Coordinator
Kim Jackson, Communications and Outreach Director

BOARD OF DIRECTORS – FY13

Henry Erickson, President, Warren, VT
Paul Toth, Vice President, Williston, VT
Tori Pesek, Treasurer, Waitsfield, VT
Mary T. “Punkin” Holland, Secretary, Killington, VT
Mike Doten, Pomfret, VT
Linda Goodspeed, Rutland, VT
Peter James, Charlotte, VT
Sarah Narkewicz, Rutland, VT
Eileen Casey, South Burlington, VT
Chuck Allen, Honorary, Shoreham, VT
Laura Farrell, Honorary, W. Windsor, VT
Rich Reisner, Honorary, Waitsfield, VT

Sign up for our E-NEWS, visit our website at www.vermontadaptive.org
Vermont Adaptive Ski and Sports is committed to empowering individuals with disabilities.

We promote independence & further equality through access and instruction to sports and recreational activities.

"Top notch, very caring, and super supportive."
Vermont Adaptive once again hosted The United States Association of Blind Athletes’ (USABA) Annual Winter Ski Festival at Pico Mountain for the sixth year in a row. Athletes from across the country with visual impairments were given the opportunity to learn to ski or race in the sports of alpine and Nordic skiing as well as learn to use biathlon equipment.

Nearly 400 cyclists participated in the 3rd Annual Long Trail Century Ride. Long Trail Brewery was the title sponsor for the second year. A large après-ride party was held at the brewery in Bridgewater Corners after the ride. All riders began and ended their rides at the brewery. Killington Resort again sponsored the ride, as did many local businesses including Phil Black (ride founder) of the Lookout Tavern.

Vermont Adaptive fielded a team of five athletes, including a 22-year-old athlete who lost his leg to Septicemia when he was about 10-months-old, in the Spartan Charity Challenge in September. The Charity Challenge was just one of many events at the Reebok Spartan Race World Championships at Killington in 2013. Athlete Vasu Sojitra, the husband and wife duo of Jim and Lindsay Sweeney, Vermont Adaptive volunteers, and Sojitra’s friends, Branham Snyder and Spencer Fitz-Gerald, rounded out the team of five. The Sweeney’s daughter, Hayley, is a client, and was on hand to help strategize with the team.

In December, Vermont Adaptive, in partnership with Pico Ski Education Foundation and the Andrea Mead Lawrence family, announced that the organization’s new headquarters would be named the Andrea Mead Lawrence Lodge at Pico Mountain. The Lawrence family committed to help raise $250,000 necessary to complete the $1.3 million facility. In addition, U.S. Paralympian Champion Sarah Will, who also hailed from Pico and is a Pico Ski Club alumni, partnered with the two organizations to raise more than $60,000 as well. The “Access for All” Elevator and Foyer will be named in her honor. A special ceremony and official announcement was held on the building site on Dec. 15, 2012.

The organization entered a partnership with the Turtle Ridge Foundation, in which the Foundation donated $100,000 to the organization’s new permanent state headquarters at Pico Mountain. Vermont Adaptive’s new home, the first floor of the Andrea Mead Lawrence Lodge at Pico Mountain, was named the Turtle Ridge Center, home of Vermont Adaptive Ski and Sports. The Turtle Ridge Foundation, founded in 2005 by Olympic Gold Medalist and World Champion Bode Miller and his family, is a non-profit organization supporting adaptive and youth sports programs.

The concrete contractor for the footings and frost walls, Robert Carrera, poured the foundation for the AML Lodge in November 2012. Framing continued in April 2013 with a significant seasonal head start. Fundraising continued in earnest throughout the winter, spring and summer of 2013, as well as construction of the facility.
Vermont Adaptive Ski and Sports
Statement of Financial Position
As of October 31, 2013

**ASSETS**

Current Assets
- Cash: $89,954
- Grants Receivable: $137,424
- Prepaid Expenses: $714,510
  - Total Current Assets: $90,503

Equipment
- Equipment: $137,424
- Construction in Progress: $714,510
- Less: Accumulated Depreciation: $(118,476)
  - Net Equipment: $733,458

Other Assets
- Investments: $16,548
  - Property Held For Investment: $16,548
  - Totals Other Assets: $16,548
  - Totals Assets: $840,509

**LIABILITIES**

Current Liabilities
- Accounts Payable: $162,851
- Accrued Payroll & Related: $5,295
  - Total Current Liabilities: $168,146
  - Total Liabilities: $168,146

Commitments

**NET ASSETS**

Unrestricted
- Unrestricted: $667,355
  - Board Designated: $5,008
  - Temporarily Restricted: $672,363
  - Total Net Assets: $840,509

www.vermontadaptive.org
F I N A N C I A L S

Vermont Adaptive Ski and Sports
Statement of Cash Flow
For Years Ended October 31, 2013

CASH FLOW

Cash Flows From Operating Activities

Change in Net Assets $183,557
Adjustments to reconcile change in Net Assets to Net Cash provided by Operating Activities:

Depreciation $14,028
Loss on Sale of property held for Investment $32,502
Provision for Bad Debts -

(Increase) decrease in the following Assets:
Grants Receivable $5,742
Prepaid Expenses $1,034

(Increase) decrease in the following Liabilities:
Accounts Payable $159,170
Accrued Payroll & Related $1,143

Net Cash Provided by Operating Activities $397,176

Cash Flows From Investing Activities

Realized Gain on Investments ($2,289)
Unrealized Gain on Investments ($6,330)
Purchase of Equipment ($3,359)
Additions to Construction in Progress ($663,211)
Proceeds On Sale of Investment $158,935
Proceeds On Sale of Property Held for Investment $50,008

Net Cash Used in Investing Activities ($466,246)

Net Increase (decrease) In Cash ($69,070)

Cash, Beginning Of Year $159,024

Cash, End Of Year $89,954

Supplement Disclosure of Cash Flow Information

Interest Paid -
# Net Assets Activities & Changes

## 2013

### Revenues, Gains & Other Support

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Fees</td>
<td>$542,914</td>
</tr>
<tr>
<td>Special Events</td>
<td>$7,287</td>
</tr>
<tr>
<td>Grants</td>
<td>$20,000</td>
</tr>
<tr>
<td>Operating Contributions</td>
<td>$128,899</td>
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<tr>
<td>Net Assets Released From Donor Restrictions For Operations</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Revenues, Gains &amp; Other Support</strong></td>
<td><strong>$699,100</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Activities</td>
<td></td>
</tr>
<tr>
<td>Program Expenses</td>
<td>$329,911</td>
</tr>
<tr>
<td>Salaries &amp; Wages</td>
<td>$280,820</td>
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<tr>
<td>Depreciation Expense</td>
<td>$14,028</td>
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<tr>
<td>Provision For Bad Debts</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Program Activities</strong></td>
<td><strong>$624,759</strong></td>
</tr>
<tr>
<td>Support Services</td>
<td></td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$101,377</td>
</tr>
<tr>
<td><strong>Total Support Services</strong></td>
<td><strong>$101,377</strong></td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$726,136</strong></td>
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<tr>
<td>Surplus (deficit) of Revenues Over Expenses</td>
<td>($27,036)</td>
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</table>

### Non-Operating Activities

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
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<tr>
<td>Non-Operating Contributions</td>
<td>$224,852</td>
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<tr>
<td>Investment Income, Net</td>
<td>$13,293</td>
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<tr>
<td>Rent Income</td>
<td>$4,950</td>
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<tr>
<td>Loss On Sale Of Property Held For Investment</td>
<td>($32,502)</td>
</tr>
<tr>
<td>Net Assets Released From Donor Restrictions For Capital Expenditures</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Non-Operating Activities</strong></td>
<td><strong>$210,593</strong></td>
</tr>
</tbody>
</table>

### Change In Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change In Net Assets</td>
<td>$183,557</td>
</tr>
<tr>
<td>Net Assets, Beginning Of Year</td>
<td>$488,806</td>
</tr>
<tr>
<td>Prior Period Adjustments</td>
<td>-</td>
</tr>
<tr>
<td><strong>Net Assets, End Of Year</strong></td>
<td><strong>$672,363</strong></td>
</tr>
</tbody>
</table>
VERMONT 100-MILE ENDURANCE RUN OR RIDE:
One of the only round-the-clock ultra marathons held in the U.S.
AMOUNT RAISED: $59,142

20TH ANNIVERSARY OF THE VERMONT 50 MOUNTAIN BIKE AND ENDURANCE RUN AT ASCUTNEY MOUNTAIN:
Mountain bikers and runners.
AMOUNT RAISED: $48,832

3RD ANNUAL LONG TRAIL CENTURY RIDE TO BENEFIT VERMONT ADAPTIVE SKI AND SPORTS:
20-, 60- and 100-mile bike riders, plus an après-ride party at the brewery.
AMOUNT RAISED: $83,308

ANNUAL ALLEN CLARK HILL CLIMB:
In honor of long-time Mad River Valley Resident Allen Clark.
AMOUNT RAISED: $2,560

BOLTON VALLEY 5K TO BENEFIT VERMONT ADAPTIVE:
A fun 5K run/walk charity event on the Nordic Trails at Bolton Valley.
AMOUNT RAISED: $1,323
Here at Vermont Adaptive we use many different techniques and equipment. Our techniques we derive from professional standards and organizations, and we keep a current inventory of adaptive equipment. In reality, there is simply not enough storage space to cover every technique and piece of equipment out there. Many of these are merely the starting point and then adapted to fit the individual’s needs as the lesson progresses. Every lesson we teach is tailored for the individual. Equipment and teaching techniques are constantly changing and evolving as technology advances.

Alpine Skiing
Cross Country Skiing
Snowboarding
Indoor Rock Climbing
Camping
Tennis
Sailing
Goalball
Canoeing and Kayaking
Adventure Weekends
Cycling
Specialty Events
Guided Burlington Bike Path Trips
Hiking
Beeper Baseball
Vermont Adaptive works with individuals who have a wide range of physical, mental and development disabilities. We serve private clients as well as many school, community, therapeutic, recreational, and alternative programs.

We work with people who have a variety of different disabilities including:

Deaf & Heard of Hearing
Spina Bifida
Multiple Sclerosis
Quadriplegia
Blind & Visually Impaired

Continued:
Emotional/Behavioral Disabilities
Autism/Spectrum
Muscle Weakness
Developmental Disabilities
Cerebral Palsy
Paraplegia
Amputations & Limb Differences
Traumatic Brain Injuries
Physical Impairments
Stroke
Wounded Veterans
It is hard to imagine ski equipment that allows those who cannot stand or walk to have the ability to experience the sport of skiing. Recently, technology has transformed adaptive ski equipment from heavy, awkward pieces of machinery into light, dynamic and user-friendly tools. Technological advances have been instrumental in enabling those with disabilities to participate in a wider range of recreational activities, however, those advances make participating in these sports cost prohibitive for many.

For example, the adaptive sailboat that is specifically designed for people with spinal cord injuries cost the program more than $10,000. As a result, more and more of these individuals have come to rely on Vermont Adaptive to provide them with the opportunity to enjoy sports in the great and beautiful Vermont outdoors.

**Vermont Adaptive Purchases 2013:**

Bi Unique Jr - Ski